

Arjun Chatterjee

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Application for: **Head of Supply Chain Operations** at **Mahindra Logistics**

Dear Deepak Sinha,

My track record in supply chain optimization directly aligns with Mahindra Logistics' requirements for a Head of Supply Chain Operations. During my 11 years at Tata Steel, I successfully reduced procurement costs by 18 percent while simultaneously improving on-time delivery performance from 76 percent to 94 percent across a 4200 crore product line. These results demonstrate my capability to drive both cost reduction and delivery performance improvement, the two core metrics emphasized in your job description.

My experience managing pan-India supply networks for large manufacturing operations has equipped me with deep expertise in optimizing complex supply chains at scale. As Senior Manager overseeing multi-crore operations, I have consistently implemented process improvements that enhanced both operational efficiency and customer satisfaction. My Six Sigma Black Belt certification reflects my commitment to data-driven problem solving and continuous improvement methodologies. These capabilities directly address your requirement for a leader with a proven track record across large manufacturing networks.

Mahindra Logistics operates at a scale and complexity that matches my proven experience managing enterprise-wide supply chain transformations. Your organization's focus on operational excellence across diversified logistics networks resonates strongly with my track record of delivering measurable improvements in procurement and delivery performance. I am confident that my experience and methodology can contribute significantly to Mahindra Logistics' continued growth and operational optimization.

I am available to discuss how my 11 years of supply chain leadership can drive transformation at Mahindra Logistics. I welcome the opportunity to speak with you and the broader team about how my experience aligns with your organizational objectives.

Sincerely,

Arjun Chatterjee

Senior Manager Supply Chain