

Rohan Mehta

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Application for: **Vice President Investment Banking** at **Goldman Sachs India**

Dear Vikram Nair,

My transaction execution track record demonstrates the capability required for this role. During my tenure at Kotak Investment Banking, I have closed USD 2.4 billion in combined M&A and ECM transactions, directly aligning with Goldman Sachs India's requirement for a VP-level professional capable of executing complex cross-border deals.

Over the past nine years, I have developed deep expertise in both M&A and ECM execution, which directly addresses your core requirements. My experience leading multiple cross-border transactions has equipped me with the sophisticated client management skills necessary to serve multinational corporations and financial sponsors. I hold an MBA from IIM Ahmedabad, which has strengthened my analytical foundation and strategic perspective on complex transaction structuring. My progression to Associate Director at Kotak reflects consistent recognition of my capability to manage high-complexity engagements and drive results in competitive banking environments.

Goldman Sachs stands apart as a global leader in cross-border M&A execution, and this positioning aligns precisely with my transaction experience and career trajectory. The breadth of your deal flow and depth of your global client network present an ideal platform to apply and expand my capabilities in advisory-led transaction execution. This opportunity represents the natural next step in my banking career, where I can contribute meaningfully to your India operations while leveraging the firm's world-class infrastructure and deal-making culture.

I am prepared to bring my transaction expertise and client management track record to Goldman Sachs India in this Vice President role. I welcome the opportunity to discuss how my nine years of deal execution experience can contribute to your M&A and ECM initiatives. Please feel free to contact me at your earliest convenience to arrange a meeting.

Sincerely,

Rohan Mehta

Associate Director — Investment Banking