

Rohan Mehta

Vice President Investment Banking

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CAREER SUMMARY

Results-driven investment banking professional with 9 years of progressive experience in M&A advisory, equity capital markets, and structured finance. Demonstrated expertise in closing transactions exceeding USD 2.4 billion across FMCG, infrastructure, and technology sectors. Proven track record of leading high-stakes client relationships, executing complex cross-border transactions, and driving operational efficiency in investment banking operations.

EXPERIENCE

Kotak Investment Banking – Associate Director

Mar 2020 - Present

- Closed a USD 340M cross-border acquisition for a listed FMCG client, demonstrating strategic transaction execution and client relationship management –
- Ranked top 3 deal originator for FY2023, establishing market credibility and driving consistent pipeline development across Fortune 500 portfolio –
- Reduced due diligence cycle time by 28% through structured process redesign and coordination of cross-border teams, enhancing delivery efficiency –
- Led end-to-end execution of M&A mandates and presented transaction recommendations to C-suite stakeholders, leveraging Bloomberg Terminal, Capital IQ, DCF modelling, and Excel VBA –

EDUCATION

MBA Finance

2015

IIM Ahmedabad

SKILLS

Technical: Bloomberg Terminal, Capital IQ, DCF Valuation, LBO Modelling, Excel VBA

Functional: M&A Advisory, Equity Capital Markets, Deal Structuring, Client Pitching, Due Diligence

Soft Skills: Executive Communication, Stakeholder Management, Analytical Thinking, Negotiation

CERTIFICATIONS

- Deal of the Year – Kotak IB Awards 2023
- Top Performer – Kotak Investment Banking 2022

AWARDS & RECOGNITION

- Deal of the Year – Kotak IB Awards 2023, Top Performer FY2022